

CUSTOMER TESTIMONIAL

3752 ALMAGARD® VARI-PURPOSE LUBRICANT

A&B PLUMBING, Taylors, SC

Kubota Mini Excavator • SIC 1711 Plumbing, heating, air-conditioning

CUSTOMER PROFILE

A&B Plumbing is in the business of all types of plumbing, residential and commercial. They do business primarily in South Carolina.

APPLICATION

A&B Plumbing depends on a Kubota Mini Excavator to do underground plumbing excavation. The machine is used eight to ten hours a day, five to six days a week, fifty-two weeks a year.

AREA OF CONCERN

While using a commercial grade grease, they were having problems with it staying in place. They were using approximately four to five tubes a week. They were looking for a superior grease that would stay in place and not sling out.

LE SOLUTION

The local LE Representative introduced 3752 ALMAGARD® Vari-Purpose Lubricant to Supervisor Dennis Drew. LE's 3752 is a multi-functional extreme pressure lubricant for extended service under extreme conditions in on and off-road vehicles and in many plant

**Savings of
approximately
\$1196.00 a year**

applications. It is very tacky, has excellent water resistance, is rust and corrosion inhibited and will not pound out in service.

CUSTOMER COST SAVINGS

Supervisor Dennis Drew stated, "We used to use 4 to 5 tubes of grease a week. That's about 260 tubes a year. This calculates to about \$1040.00 a year for grease plus the wasted labor of about 130 man-hours at a cost of approximately \$1950.00 for a total cost of \$2990.00. When we changed to LE we cut down to 1 to 1 ½ tubes a week. A cost savings on grease of about \$8.00 a week or \$416.00 a year. Labor cost dropped about 52 man-hours or \$780.00 a year, for a savings of approximately \$1196.00 a year. The reason for the less grease used is that LE will not sling out like the regular commercial greases do. I'm not sure, but I still might be greasing more often than I need to. I wish I had started using LE when the machine was new."

Lubrication Engineers would like to thank Supervisor Dennis Drew, and the LE Representative for the information provided to prepare this report.

Based on actual user experience. Individual results may vary. Product used not intended to supersede manufacturer's specifications.

**LUBRICATION
ENGINEERS® Inc.**

Leaders in Lubricants



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